

**« EDUCATION FOR EMPLOYMENT -  
E.F.E TUNISIE »  
AUDITORS' REPORT  
YEAR ENDED DECEMBER 31, 2018**

**SUMMARY**

- General report
- Financial statements as of December 31, 2018

To the members of the Board of Directors  
of the Association Education For Employment  
- E.F.E Tunisia

Apt 12-1<sup>er</sup> Etage, Immeuble Solaris, Rue du Lac  
d'Annecy **1053-Les Berges du Lac - Tunis**

**AUDITORS' GENERAL REPORT**  
**ON THE FINANCIAL STATEMENTS AS AT 31**  
**DECEMBER 2018**

**I. Report on the Financial Statements**

*Opinion*

We have audited the financial statements of the association Education For Employment- E.F.E Tunisia, which comprise the balance sheet as at December 31, 2018 show a total of 952 249 TND, and the income statement show a net negative surplus of 62 980 TND, and cash-flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Company are prepared, in all material respects, in accordance with the accounting system of enterprises in Tunisia.

*Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs) applicable in Tunisia. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Tunisia, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation of the financial statements in with the accounting system of enterprises in Tunisia and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. Those charged with governance are responsible for overseeing the Company's financial reporting process.

***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ✓ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ✓ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- ✓ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ✓ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's

ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **II. Report on other legal and regulatory requirements**

As part of our statutory audit mission, we also carried out the specific verifications required by the regulatory texts in force in this area.

In accordance with the provisions of Article 40 of Legislative Decree No. 2011-88 of 24 September 2011, we note that the information given in the registers prepared by the association for the year 2018 are updated.

The registers are:

- ✓ The register of members;
- ✓ The register of the deliberations of the management bodies ;
- ✓ The register of activities and projects ;
- ✓ The register of donations

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**Mourad FRADI**

Tunis, May 27, 2019

***EDUCATION FOR EMPLOYEMENT***

Apt 12-1<sup>er</sup> Etage, Immeuble Solaris, Rue du Lac d'Annecy  
**1053-Les Berges du Lac - Tunis**

**FINANCIAL STATEMENTS  
AS AT 31 DECEMBER 2018**

**SUMMARY**

- Statement of Financial Position as of December 31, 2018
- Statement of revenue and expenses as at December 31, 2018
- Statement of cash flow as at 31 December 2018
- Notes to the financial statements

**EDUCATION FOR EMPLOYEMENT**

1235186/L/P/N/000

App 12 Imm Solaris Rue Lac d'Annecy Berges du Lac 1053 Tunis

**STATEMENT OF FINANCIAL POSITION**

*Expressed in TND*

ASSETS	Notes	31-déc-18	31-déc-17
<b>ASSETS</b>			
Cash and cash equivalents	2.1.1	764 041	945 877
Other current assets	2.1.2	122 385	35 281
Financial fixed assets		20 404	15 404
Tangible Fixed Assets	2.1.3	44 042	70 349
Intangible Fixed Assets	2.1.4	1 377	6 873
<b>Total assets</b>		<b>952 249</b>	<b>1 073 784</b>
<b>LIABILITIES</b>			
Bank loans and other financial liabilities	2.2.1	1 137	12
Other current liabilities	2.2.2	162 130	154 098
Suppliers	2.2.3	110 556	178 268
Provision		14 592	14 592
<b>Total Liabilities</b>		<b>288 415</b>	<b>346 970</b>
<b>ACTIFS NETS</b>			
Surplus or Deficit deferred	2.3	726 814	708 132
Surplus or deficit of the year	2.3	-62 980	18 682
<b>Total NET ASSETS</b>		<b>663 834</b>	<b>726 814</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>		<b>952 249</b>	<b>1 073 784</b>



**EDUCATION FOR EMPLOYMENT**

1235186/L/P/N/000

App 12 Imm Solaris Rue Lac d'Annecy Berges du Lac 1053 Tunis

**Statement of revenue and expenses  
as at December 2018 (Expressed in Dinars)**

	Notes	2018	2017
<b><u>OPERATING INCOME</u></b>			
Operating Grants	<b>3.1.1</b>	<b>1 473 493</b>	2 008 671
Other earnings	<b>3.1.2</b>	4 362	85 264
<b>Total income</b>		<b>1 477 855</b>	<b>2 093 935</b>
<b><u>EXPENSES</u></b>			
Purchases of consumed Supplies	3.2.1.1	133 056	164 166
Staff Expenses	3.2.1.2	517 873	408 219
Depreciation and provisions		41 123	40 531
Other current expenses	3.2.1.3	847 128	1 459 456
Net financial expense		262	2 788
Other losses	3.2.2	1 393	93
<b>TOTAL EXPENSES</b>		<b>1 540 835</b>	<b>2 075 253</b>
<b>Excess of income over expenses for the year</b>		<b>-62 980</b>	<b>18 682</b>

**EDUCATION FOR EMPLOYEMENT**

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**Cash Flow Statement (Expressed in Dinars)**

	Notes	2018	2017
<b><u>Cash Flow from Operating Activities</u></b>			
Receipts of income from activities and events		0	85 964
Receipts of operating grants		1 377 095	2 002 840
Receipts of other income and contributions		4 144	0
Disbursement of amounts paid to suppliers		-1 022 522	-1 379 458
Disbursement of salaries paid to staff		-263 144	-238 685
Other disbursements from current activities		-275 675	-307 489
<b>Cash Flow from Operating Activities</b>		<b>-182 102</b>	<b>163 171</b>
<b><u>Cash Flow from Investing Activities</u></b>			
Payments for acquisitions of Tangible and Intangible Fixed Assets		-2 859	-20 916
Receipts on disposal of tangible and intangible assets		0	0
<b>Cash Flow from Investing Activities</b>		<b>-2 859</b>	<b>-20 916</b>
<b><u>Cash Flow from Financing Activities</u></b>			
<b>Cash Flow from Financing Activities</b>		<b>0</b>	<b>0</b>
<b>Treasury Variance</b>		<b>-182 961</b>	<b>142 256</b>
Cash at the beginning of the year		945 865	803 609
<b>Cash at closing</b>	<b>4</b>	<b>762 904</b>	<b>945 865</b>

**NOTES TO THE FINANCIAL STATEMENTS AS  
AT 31 DECEMBER 2018**

## NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 2018

(Figures in Tunisian Dinars)

### NOTE 1- APPLIED ACCOUNTING PRINCIPLES

1-1- Presentation of accounts and the financial statements:

**Association EDUCATION FOR EMPLOYEMENT** financial statements as at 31 December 2018 were prepared in accordance with accounting hypothesis and conventions provided by the corporate accounting system of 1996.

The income and cash flow statements are presented in accordance with the authorized model. 1-

2- Accounting System:

**Association EDUCATION FOR EMPLOYEMENT** accounting system are presented as follows:

The accounting records are kept on PC computer

The input is carried out directly on accounting documents

The accounting software currently in place allows for the preparation of the general subsidiary ledger, auxiliary trial balance and General ledger trial balance .

1-3- Applied Accounting Principles:

The most significant Accounting principles and methods applied by **Association EDUCATION FOR EMPLOYEMENT** for the preparation of its financial statements are as follows:

*1-3-1- Recognition of tangible and intangible fixed assets:*

Tangible and intangible fixed assets are recognized at their acquisition costs including VAT and handling charges incurred directly for their acquisition costs and their put into service. They are depreciated on a straight-line basis based on the following rates:

Material and tools	15%
Telephone Equipment	20%
Design, Fittings and installations	10%
Office Equipment	20%
Computer Equipment	33,33%

*1-3-2- Monetary Unit:*

**Association EDUCATION FOR EMPLOYMENT** accounts are presented in Tunisian dinars.

*1-3-3- Going Concern:*

The financial statements as at 31 December 2018 are prepared with going concern perspective.

**NOTE 2- INFORMATION AS REGARDS THE STATEMENT OF FINANCIAL POSITION**

**2-1 Assets**

2-1.1 Cash and Cash equivalents:

This caption totaled 764 041 TND as at 31/12/2018 detailed as follows:

	<u>2018</u>	<u>2017</u>
BIAT E.F.E TN	17 085	400 585
BIAT DROSOS	461 706	205 139
BIAT MEPI	1 371	99 349
BIAT EFE ACCENTURE	0	52 397
BIAT EFE CITI	6 412	79 449
BIAT MEPI PRO	0	47 073
BIAT EFE MEPI ALGERIE	19 217	0
BIAT EFE SPARK	26 300	0
BIAT EFE BAD	21	67
BIAT EFE OSF	231 536	61 790
CASH EFE	393	28
<b>Total</b>	<u><b>764 041</b></u>	<u><b>945 877</b></u>

2-1.2 Other Current Assets:

Other current assets totaled 26 189 TND as at 31/12/2018 detailed as follows:

	<u>2018</u>	<u>2017</u>
Royalties on salaries	49	49
Various Debtors	854	5 407
Accrued Expenses	9 510	9 016
Suspense Acts	2 065	2 065
Withholding/sales	4 397	4 179
Receivable product	105 713	4 530
Other debtors	6 259	-
Withholding tax 15%	0	9 380
Withholding tax 5%	0	36
Withholding tax 1.5%	0	619
Provision for depreciation accounts receivable	<6 461>	-
<b>Total</b>	<b>122 385</b>	<b>35 281</b>

2-1.3 Tangible Fixed Assets:

The net value disclosed in the balance sheet corresponds to the acquisition value of the association's fixed assets elements totaling 152 551 TND reduced by the accumulated depreciation totaling 108 509 TND as at 31 December 2018.

Acquisitions are recognized at the purchase cost including VAT.

The Depreciation table is presented under appendix I. It traces the development of its components.

2-1.4 Intangible Fixed Assets:

The net value disclosed in the balance sheet corresponds to the acquisition value of the association's fixed assets elements totaling 92 317 TND reduced by the accumulated depreciation totaling 90 940 TND as at 31 December 2018.

Acquisitions are recognized at the purchase cost including VAT.

The Depreciation table is presented under appendix I. It traces the development of its components.

**2-2 Liabilities**

2-2.1 Bank loans and other financial liabilities:

This account totaled 1 137 TND as at 31/12/2018 detailed as follows

	<b>2018</b>	<b>2017</b>
BIAT EFE NEAAC	593	-
BIAT MEPI PRO	464	-
BIAT EFE ACCENTURE	68	-
BIAT MSI	12	12
	<b>1 137</b>	<b>12</b>

2-2.2 Other Current Liabilities:

Other current liabilities totaled 160 995 TND detailed as follows as at 31/12/2018:

	<b>2018</b>	<b>2017</b>
Withholding tax 1.5 %	445	-
Withholding tax 15%	1 200	-
Withholding tax 5%	1 770	-
Due taxes and Duties	29 964	20 356
CNSS	30 928	21 805
Provision for paid vacation	21 806	59 000
Accrued Expenses	74 319	52 374
Due salaries	563	563
Other Creditors	1 135	-
<b>Total</b>	<b>162 130</b>	<b>154 098</b>

2-2.3 Trade payables:

This account totaled 105 433 TND as at 31/12/2018 detailed as follows:

	<b>2018</b>	<b>2017</b>
Suppliers – Purchases of goods / services	110 556	178 268
Suppliers – Invoices not issued	-	-
<b>Total</b>	<b>110 556</b>	<b>178 268</b>

**2-3 Net Assets**

The difference between income and expenditure for the year resulted in a deficit of TND 62 980, which was offset by positive surpluses in previous years of TND 726 814:

	Allocations	Contributions allocated to fixed assets	Investment grants	Other net assets	Reserve	Surplus or Deficit deferred	Surplus or deficit of the year	Total
<b>Balance as of December 31, 2017</b>	0	0	0	0	0	708 132	18 682	726 814
<i>Contributions received as grants</i>								0
<i>Contributions allocated to fixed assets</i>								0
<i>Investment grants</i>								0
<i>Resorption of contributions allocated to fixed assets</i>								0
<i>Absorption of investment subsidies</i>								0
<i>Other net assets</i>								0
<i>Allocation of the surplus from the previous year</i>						18 682	-18 682	0
<i>Surplus for the year</i>							-62 980	-159 378
<b>Balance as of December 31, 2018</b>	0	0	0	0	0	726 814	-62 980	663 834



**NOTE 3- INFORMATION AS REGARDS THE INCOME STATEMENT**

**3-1 Operating Income**

3-1.1 Revenues:

	<b>2018</b>	<b>2017</b>
Subsidy DOROS	624 720	-
Subsidy OSF	516 800	650 942
Subsidy ACCENTURE	152 565	292 225
Subsidy CITI	96 398	126 454
Subsidy NEA	71 502	-
Subsidy SPARK	30 127	-
Subsidy BAD	0	113 282
Subsidy MEPI RO	0	228 300
Subsidy MBC	0	13 135
Subsidy MEPI	-18 619	584 333
<b>Total</b>	<b>1 473 493</b>	<b>2 008 671</b>

3-1.2 Other operating revenues:

	<b>2018</b>	<b>2017</b>
Contribution POULINA	4 362	0
Contribution MICROCRED	-	17 354
Contribution ENDA	-	54 854
Contribution WIFEK INTERBANK	-	5 325
Contribution ADVANS	-	2 574
Contribution MG	-	2 928
Contribution ORANGE	-	3 980
Contribution WORPLACE SUCCES	-	-1 751
<b>Produits divers ordinaires</b>	<b>4 362</b>	<b>85 264</b>
<b>Total</b>	<b>4 362</b>	<b>85 264</b>

**3-2 Expenses**

3-2.1 Operating Expenses:

		<b>2018</b>	<b>2017</b>
Purchases of consumed supplies	<b>3.2.1.1</b>	133 056	164 166
Staff Expenses	<b>3.2.1.2</b>	517 873	408 219
Depreciation & provisions Allowances		41 123	40 531
Other operating expenses	<b>3.2.1.3</b>	851 978	1 465 061
<b>Total</b>		<b>1 544 030</b>	<b>2 077 977</b>

3-2.1.1 Purchases of consumed supplies:

	<b><u>2018</u></b>	<b><u>2017</u></b>
Purchase of studies and services	27 108	63 725
Purchase not in inventory of supplies	2 093	14 555
Fuel	230	995
Purchase not in inventory supplies/training	0	828
Water	110,366	119
Electricity	6 494	7 200
Office Supplies	22 367	44 928
Office Supplies /training	74 654	31 816
	<b>133 056</b>	<b>164 166</b>

3-2.1.2 Staff Expenses:

	<b><u>2018</u></b>	<b><u>2017</u></b>
Salaries	433 855	381 599
Paid vacation	16 151	-33 035
Social Contribution	68 741	57 864
Workmen's compensation	1 919	1 286
Expenses from accounting change		505
Other benefits	-2 793	
	<b>517 873</b>	<b>408 219</b>

3-2.1.3 Other Operating Expenses:

	<u>2018</u>	<u>2017</u>
Fees trainers	215 593	536 672
Fees consultancy	266 876	441 635
Receptions	88 638	145 190
Travels	18 414	67 009
Rent head office E.F.E	63 584	57 868
Lodging on missions	79 127	39 636
Transportation of candidates and Trainers	7 460	44 012
Insurance Premiums	0	21 965
Telecom Charges	30 961	20 564
Adverts	7 141	15 837
ADSL charges	882	13 349
Various Rent	10 921	12 312
Transportation of staff	3 998	12 175
Training Expenses	12 899	8 292
Cleaning	5 010	5 673
Car Rentals	5 576	4 811
FOPROLOS	4 375	3 613
Other charges	3 658	2 862
Bank commissions	2 201	2 435
Visa charges	433	1 265
Gifts	0	846
Other	0	770
Repairs and maintenance	19 301	603
<b>Other expenses</b>	<b>80</b>	<b>62</b>
<b>Total</b>	<b>847 128</b>	<b>1 459 456</b>

3-2.2 Other ordinary losses:

	<u>2018</u>	<u>2017</u>
Penalties	6	93
<b>Other losses</b>	<b>1 387</b>	
<b>Total</b>	<b>1 393</b>	<b>93</b>

**NOTE 4- INFORMATION AS REGARDS CASH FLOW STATEMENT**

The cash flow statement gave rise to a negative variance of 182 961 TND as at 31 December 2018 detailed as follows:

Cash Flow from Operating for < 180 103> TND

Cash Flow from Investing for < 2 859> TND

**NOTE 5- NOTE ON EVENTS AND MANIFESTATIONS ORGANIZED**

headings	Event 1 : TALENT4TECH	Event 2 : Launch of the NEAAC project and signature of partnership agreement	Event 3 : Ceremony of delivery of training certificates	Event 4 : Conference "Digital Disruption and Changing Workforce" (13 November 2018) at the hotel Concorde les Berges du Lac
<u>Receipts</u>				
* Registration fee	0	0	0	0
* Sponsorship	0	0	0	0
* Product sales	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

headings	Event 1 : TALENT4TECH	Event 2 : Launch of the NEAAC project and signature of partnership agreement	Event 3 : Ceremony of delivery of training certificates	Event 4 : Conference "Digital Disruption and Changing Workforce" (13 November 2018) at the hotel Concorde les Berges du Lac
<u>Spending</u>				
* Hotel and hall rental fees	64 307	15 279	5 503	303
* Advertising costs	0	0	0	0
* Transportation and travel expenses	4 262	2 168	525	3 417
* Design fees and printing documents	4 864	7 336	13 673	147
* Vehicle Rentals	401	1 601	1 291	0
* Press announcement	0	0	3 571	0
* Reception	9 512	0	4 270	0
<b>Total</b>	<b>83 346</b>	<b>26 384</b>	<b>28 833</b>	<b>3 867</b>

<b>Surplus / Deficit</b>	<b>-83 346</b>	<b>-26 384</b>	<b>-28 833</b>	<b>-3 867</b>
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**NOTE 6- NOTE ON THE BUDGET**

Postulate from start: All projects are marked by an overlap over the calendar year, a linear proration work was done to reflect the N and N + 1 budget over the calendar year assuming the activities were also conducted at a linear rhythm over the year:

<b>Headings</b>	<b>Budget N+1</b>	<b>Budget N</b>	<b>Réalisations N</b>	<b>Deviations N</b>	<b>Explanations</b>
<b>USAID JOBS</b>	3 041 923 TND	910 721 TND	154 089 TND	756 632 TND	the project actually started in September 2019, activities are planned for the second year of the 2019/2020 project on the basis of the remainder of the first year and the budget reserved for the second year of the project, Recruitments on the project started in September and October, the project implementation actually started in December after validation of the work plan. It is also important to mention that the USAID project strategy was approved in February 2019;
<b>DROSOS</b>	396 792 TND	476 343 TND	286 513 TND	189 830 TND	The project is underway and the activities are being carried out, cost savings have been realized on the training areas and on the training hours, optimization work has been carried out on the activities to reach more than beneficiaries, while maintaining the achievement of program objectives except for the social entrepreneurship program, EFE Tunisia has extended its partnerships with other partners (Orange, Maison de l'image,)
<b>OSF</b>	0 TND	598 880 TND	380 365 TND	218 515 TND	The rest is spent in the project following an extension of the period to 2019, no budget extension is planned (No Cost Extension)
<b>CITI</b>	198 029 TND	156 140 TND	134 132 TND	22 008 TND	CITI is a continuous project both in terms of fundraising and activities
<b>NEAAC</b>	1 482 735 TND	638 866 TND	253 590 TND	385 276 TND	The project is underway and the activities are being carried out, an extension took place in 2018 to extend the project until 2020.
<b>SPARK</b>	0 TND	77 109 TND	23 702 TND	11 942 TND	Project closed in 2018, Total balance received: \$ 9669.97, funds received unspent returned
<b>ACCENTURE</b>	0 TND	227 000 TND	226 953 TND	47 TND	The ACCENTURE project was closed in March 2018, all the funds received were invested in the project, the Accenture platform is currently available to EFE Tunisia Pro Bono, it is made available to young people to enrich the EFE Tunisia program as part of active projects
	<b>5 119 479 TND</b>	<b>3 085 059 TND</b>	<b>1 459 344 TND</b>	<b>1 584 250 TND</b>	

<b>TABLE OF INTANGIBLE AND TANGIBLE FIXED ASSETS AND AMORTIZATION AT 31/12/2018</b>							
<b>DESIGNATION</b>	<b>FIXED ASSETS – GROSS VALUES</b>			<b>DEPRECIATION</b>			<b>NET VALUES</b>
	<b>31/12/2017</b>	<b>ACQUISIT°.</b>	<b>31/12/2018</b>	<b>31/12/2017</b>	<b>DOTATION</b>	<b>31/12/2018</b>	<b>31/12/2018</b>
<b>INTANGIBLE FIXED ASSETS</b>							
Software	84 897	0	84 897	78 024	5 496	83 519	1 377
Site Web EFE	7 420	0	7 420	7 420	0	7 420	0
<b>Total Intangible Fixed Assets</b>	<b>92 317</b>	<b>0</b>	<b>92 317</b>	<b>85 444</b>	<b>5 496</b>	<b>90 940</b>	<b>1 377</b>
<b>TANGIBLE FIXED ASSETS</b>							
Computer Equipment	90 165	2 859	93 023	51 698	21 449	73 147	19 877
Office Equipment	32 144	0	32 144	18 823	5 024	23 847	8 297
Fittings, Design and Installations & Function Facilities	24 681	0	24 681	6 410	2 468	8 878	15 803
Telephone Equipment	2 703	0	2 703	2 413	225	2 638	65
<b>Tangible fixed assets in progress</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Tangible Fixed Assets</b>	<b>149 693</b>	<b>2 859</b>	<b>152 552</b>	<b>79 344</b>	<b>29 166</b>	<b>108 510</b>	<b>44 042</b>
<b>GRAND TOTAL</b>	<b>242 010</b>	<b>2 859</b>	<b>244 869</b>	<b>164 788</b>	<b>34 662</b>	<b>199 450</b>	<b>45 419</b>